

OUTSIDE THE BOX INTERVIEW QUESTIONS

(the stuff you want to know about before it's too late)

Think: Business Orientation,
Mindset and Ambition

1. What are your expectations of yourself being a part of a private practice?
2. What are your expectations of the practice?
3. How do you feel about asking for money for the work you are doing (money mindset)?
4. How will you handle difficult conversations (non-payment, chronic lateness, missed appointments)?
5. How does a private practice model differ from an agency model?
6. What are your short, medium and long term goals for your practice?

THERE IS
MORE TO
YOUR WORK
THAN YOUR
CRAFT!

When looking for associates, make sure you are clear that:

- it's not passive income
- you need to know more about them than their personality and clinical skills
- you want them to be hungry to create a practice within your practice for mutual success.

THE BOTTOM LINE

You want people to think about how they will operate daily in order to sustain a busy practice (ie) rebook as ethically and clinically indicated, retain clients etc.

You want people to connect with referrals and take ownership of their reputation, leveraging their own contacts and establishing a community presence.

You want people who are willing to prioritize contributing to blogs, social media, etc. and getting themselves out there to establish the know, like and trust factor.

You want people who are committed to growth and goal setting and taking initiative for their own success.



Here are my dogs, as I know you're tired of seeing me! 😊

Thanks for participating today! 

Go to thepracticecompanion.com or reach out to hello@thepracticecompanion.com or 519-752-3653 with any questions. *Alison*